

SAMPLE: QUOTATION / LETTER OF INTEREST

May01, 2008

We have completed a preliminary loan analysis and are proposing financing in the amount stated below and on the following general terms and conditions.

Loan Quote Information

Loan Name	Multifamily Sample
Requested Loan Amount	\$ 1,530,000

Schedule of Proposed Loan Terms

Loan Amount	\$ 1,520,000
Loan Term (yrs)	10
Amortization (yrs)	30
Interest Rate Spread	2. 150%
Current Index Yield	5. 150%
Final Note Rate	7.300%
Interest Rate Index	10 Yr US Treasury
Loan Type	Fixed
Interest Accrual M h d	Actual 360
Proposed DSCR	1.23
Proposed LTV	80.0%

This is a summary of our preliminary analysis based on the information provided. Based on your level of interest, we would be pleased to provide you with additional information. Please contact me with your comments.

Sincerely,